

About Us

Why Choose Sleep Apnea Treatment Centers of America for Your Patients?

Founded for the sole purpose of providing superior sleep solutions for the patients who we serve, Sleep Apnea Treatment Centers of America (SATCOA) is dedicated to improving overall quality of life. In order to provide the best quality of care and treatment options, we seek to gain a thorough understanding of each patient's sleep disorder and individual medical needs. We take pride in our ability to significantly improve our patients' sleep while minimizing risks.

Committed to providing a cure for obstructive sleep apnea (OSA), Jeffrey L. Silveira, MD, founder and chief executive officer of SATCOA, launched the company in order to offer patients a safe, minimally invasive alternative to a lifetime of continuous positive airway pressure (CPAP) machine usage: temperature controlled radiofrequency ablation (RFA). Using an FDA-approved device, our in-office treatments are quick and effective. Board certified in Otolaryngology Dr. Silveira ensures that all treatment centers and staff follow strict standards with the highest excellence in personalized patient care. Patients receive the quality services and treatment that they deserve.

Recognized as an industry leader for its innovative treatment of sleep apnea, SATCOA was the winner of the 2013 State of Florida Healthcare Innovation Award.

Patient Experience

Suspected or Diagnosed with Obstructive Sleep Apnea	Evaluation	Treatment	Post Treatment
Online or fax referral to SATCOA	See physician to review sleep study and other records	Average of 6-8 treatments each spread 4-6 weeks apart	Visit SATCOA for follow-up exam
Send sleep study and last office notes for review	Determine if additional medical screening is needed prior to treatment		Sleep study post final treatment
Medical concierge reaches out to patient to discuss condition, medical history, and treatment options	Undergo physical examination and diagnostic testing		Potential to diagnose as cure or reduce pressure of CPAP machine

Patient Screening Information

Our Approach

Our streamlined approach helps patients with diagnosed sleep apnea improve their quality of life by letting them sleep better and live healthier.

Our Pre-treatment Experience

- Refer your patient, either suspected or diagnosed with obstructive sleep apnea, to one of our facilities.
- Review of patient's relevant medical history to ensure safety, which is followed by a consultation with a SATCOA physician for treatment candidacy.
- Patient consults with a Medical Concierge to research and verify coverage of procedure and associated costs.

Our Dedication to Open Communication

Follow-up information about your patient's recommended treatment plan and medical notes will be sent after each visit at SATCOA.

In addition, our medical concierge follows up with your patient to ensure comfort, satisfaction, and treatment success.

The Procedure

SATCOA's Radiofrequency Ablation

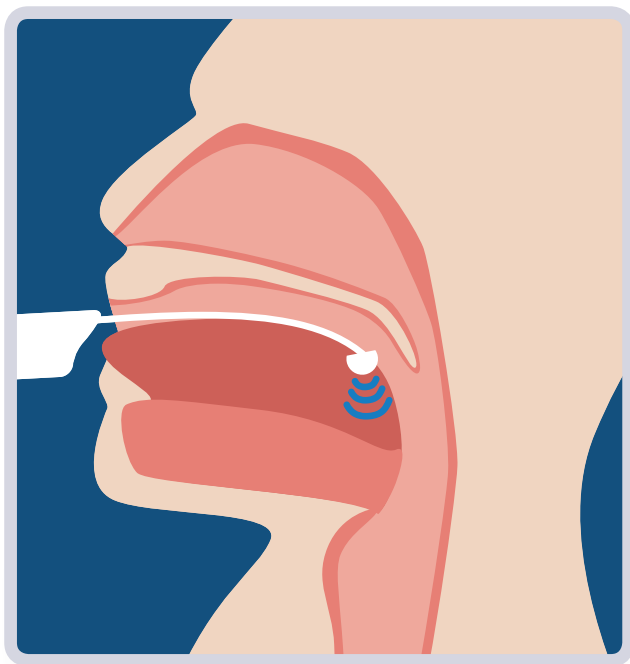
The biophysics of SATCOA's radiofrequency ablation (RFA) treatment of the tongue base results in predictable tissue injury patterns. Generating frictional heating of the tissue around the electrode, RFA causes ionic agitation. Hence, the electrode is not heated. As a result, heat dissipation is limited and excessive tissue injury is targeted and minimized.

Minimally Invasive In-Office Procedure

Compared to other sleep apnea treatments in the industry, RFA treatment is office based and requires no hospitalization. This is possible due to the fact that the extent of edema is closely correlated with the amount of energy delivered. The total office visit is typically 45 minutes long with the procedure time being between 2 to 5 minutes. Evident through 21 days post first procedure, there is a continual reduction of tissue volume. By allowing the natural healing process to take place, we effectively minimize excessive postoperative edema and complications.

Success Rate

Below: Illustration of RFA to the tongue base



In order to obtain the most effective results, we believe in a philosophy of concurrent RFA and CPAP treatment. Our sleep apnea procedure has resulted in an infection rate of less than 1% compared to a 4% industry average and in addition, we have seen less than 1% complication.

We consider a patient cured when their AHI (Apnea Hypopnea Index) is below 5 and their O² saturation is above 90%. Out of the non-cured patients, our procedure has allowed an average reduction of AHI of 50%.

RDI	RDI 5-15	RDI 15-30	RDI>30	Total
Cure	26	16	15	57
No Cure	10	15	26	51
Total	36	31	41	108
% Cured	72%	52%	37%	

Treatment with RFA effectively cures sleep apnea over an average course of six treatments.

Frequently Asked Questions

We recognize the challenges you face in finding effective treatment options for your patients with OSA, and we've assembled the following list of frequently asked questions to help meet your needs.

How do I reach the office of physician relations or medical concierge service?

You can call or fax physician relations or our medical concierges at the following numbers:

Phone: 1-855-863-4537 | Fax: 1-855-576-7467

What is the easiest, most convenient way to refer a patient?

Included in this packet for your convenience is our patient referral form or download from our website at CureMySleepApnea.com/Physicians. Then simply fill out and fax to **1-855-576-7467**. It is that easy.

What if I want to discuss the referral with someone over the phone?

Our medical concierges stand ready to provide personalized professional service to you to ensure that collaborating with SATCOA is a rewarding experience. We invite you to call **1-855-863-4537** directly to discuss a referral over the phone or ask any questions.

How long will my patient have to wait for a first appointment?

Our medical concierges take pride in providing our patients with an experience bar none. From the first call and contact to set up an appointment as quickly as possible to continued conversations and follow-up after the last appointment and treatment, each patient feels special and not a number. The typical wait time is no more than week.

Will my patient's insurance pay for treatment?

At the current time, SATCOA is under contract to receive United Healthcare and Medicare (except Florida) reimbursement. For all other insurance companies, we accept allowable coverage and work with them for partial coverage, or out-of-network coverage. SATCOA handles all claims for reimbursement. Additionally, SATCOA's offers financial options to work with patients on insurance coverage, projected out-of-pocket costs, and financing.

Aside from treatment, what other resources are available for my patient?

Our first-class medical concierge is devoted to customer service, pre-operative screening, post-operative recovery, overall communication, and patient outcomes. The department follows up with your patient to ensure comfort, satisfaction, and procedural success.

What is the best way for physicians to stay informed about SATCOA?

There are a number of ways you can stay informed about SATCOA. You can join our mailing list, like us on Facebook, follow us on Twitter, or visit our website at:

CureMySleepApnea.com/Physicians

OUR FIRST-CLASS MEDICAL CONCIERGE

is

DEVOTED TO CUSTOMER SERVICE

